



International Brotherhood of Electrical Workers Local • 46
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June 7, 2021

Dear Brothers and Sisters of the Residential Wire Unit:

We are contacting you to give you a status update on our progress with negotiating an Agreement for you. Many of you have been able to attend our meetings and have given us your feedback. We thank you. Your voices have been heard loud and clear, and your voices matter and are important. We value your IBEW membership and are proud of your skill and productivity as Union Tradespeople. Many of you have heard that we have reached a Tentative Agreement with Puget Sound Chapter, NECA. This is true and we will give you the details in their entirety.

Unfortunately, what is not true are many of the rumors on job sites, etc. Please consider the source of your information carefully and remember - **WE ARE HERE FOR YOU!** YOUR Union Hall is your trusted resource for accurate information in real time. Please also consider, when making comparisons to other Agreements, we are simply in a completely unique bargaining position with the Residential Unit. We lack the high market share enjoyed by some of the other bargaining units, and this definitely impacts our bargaining strength. We value your highly skilled work, and you are no less valuable than any other Local 46 member from any one of our Units. We would not be able to bargain as aggressively as we have been without you.

There are several other factors specific to the residential market that are working against us. Low market share, very low in some specific sub sectors, and not as low in others. Our fringe benefits, while well earned, are a competitive disadvantage to our contractors. Sky high commodities like NM cable, wood, and PVC, are factors as well. So is financial uncertainty. We have fought hard on your behalf to present a Tentative Agreement with full endorsement of the Local 46 Business Office. Please remember, while we didn't quite get everything we hoped we would, this is still easily the best Agreement in **THE ENTIRE HISTORY** of the Agreement. Three dollars to base wage AND a dollar to fringes in February! That's four dollars in the first year! We obtained a much quicker increase in JATC wage progression, and now there are four periods vs. three.

We are incredibly proud to announce, for the **FIRST TIME IN HISTORY**, Steward and Foreman language! Remember, these were all **YOUR** highest priorities. You spoke and we listened. These are just a few of the highlights. Enclosed you will find all of the Agreement in good old black and white. We are recommending a Yes vote, but we value and respect **YOUR** voice and **YOUR** choice. That is why we are proud IBEW 46 MEMBERS!!!! Please contact Matt or Allan with any comments, questions, or concerns. We work for you! Thank you.

Enclosed you will find a contract history comparison, a contract summary, and the proposed contract changes.

Important dates!

6/16/2021 - Residential Town Hall Meeting 5pm-6:30pm (You will be emailed the link to register and join).

6/18/2021 - Electronic Residential contract vote. Voting hours are 9am-7pm. (You will be emailed a ballot).

Fraternally,

Matt Yalowicki
Residential Business Representative
and Organizer
IBEW Local 46

Allan Waud
Organizer
IBEW Local 46